

**Table 5. Consumption of Sea Cucumbers according to Product Types, Buyers & Countries**

<b>Product Category</b>	<b>Physical Product</b>	<b>Category of Buyer</b>	<b>Origin of Buyers</b>
<b>Dried Sea Cucumber</b>	All varieties, High Grade only	Food buyers & Int'l Distributors	Hongkong, Singapore, Taiwan
	Granulated & Dried Individual spec & mixes	Organic / whole food	USA, EU, Asia
	Spiced Dried Sea Cucumber Mixes	Specially Foods, Gourmet, Trade Shows	Tokyo, Singapore, Kuala Lumpur, Paris, Taiwan
	Specially sliced and dried	Gourmet Organic / whole food	USA, EU, Japan
	High Nutrition, boil & serve one dish complete meals	Food relief organization	Africa & Globally to Red Cross, UN, Unicef
	Dried sea cucumber Viscera	Food seasoning, condiments	Japan, China, Vietnam, Malaysia Taiwan

Source: PAC International Inc

Product Category	Physical Product	Category of Buyer	Origin of Buyers
<b>Pharmaceutical Sea Cucumber</b>	Live, whole fresh frozen	Research scientists, Universities, laboratories	USA, EU, Scandinavia, India, Japan, China
	Pra-masticated & Preserved (raw)	Phamaceutical Manufacturer, Researcher, Universities	USA, EU, Scandinavia, India, Japan, China
	Extracted Chondriton-Sulphate	Phamaceutical Manufacturers, Supplement Manufacturers, Arthritis Medication producers	USA, EU, Scandinavia, India, Japan, China
	Glucosides, Sulphate d-polysaccharides	Pharm. Man, Suppl. Man, HIV, Cancer treat.	USA, EU, Scandinavia, India, Japan, China
	Fucans & Lectins	Pharm. Man, Suppl. Man, HIV, Cancer treat.	USA, EU, Scandinavia, India, Japan, China
<b>Live Sea Cucumber</b>	Aquarium Specimens	Commecial Awuariums, Live Public Displays, Amateur Aquarists	Worldwide Aquariums&Scientific institutions, stores, restaurants, and offices

Product Category	Physical Product	Category of Buyer	Origin of Buyers
<b>Processed Sea Cucumber</b>	Sushi grade frozen and vacuum sealed	Specialty food purveyors, Sushi Bars, Caterers	USA, Japan, China, Philippines,
	Granulated, sliced & pickled body wall	Spec.Food Purveyors, Sushi Bars, Island Locals, Bar snacks	USA, Japan, Europe, South America
	Sea Cucumber & Miso Preserves mild & spicy	Gourmet Marjets, Restaurants, End Consumers, Dieters	USA, Japan, Europe, South America
	Meals Ready to Eat (MRE's)	International Militaries, NATO Pre-packages meal industry	American, British, Swedish, Chinese
	Frozen Sea Cucumber (whole & pieces)	International Food Purveyors	Japan, US, Europe, China, Vietnam, Malaysia
	Sea Cucumber Patties, Sea Legs, Seafood loafs	Mass-market & Grocery foos Chains, fast food chains	US, Japan, Europe, China, Vietnam, Malaysia
<b>Sea Cucumber Condiments</b>	Special mixes of sea cuc, seaweed & spices, ready to eat, dried, vacuum packed individual servings	Food Manufacturer, Ramen Noodle Companies, Instant rice companies, other ready to eat foods, Asian Condiment Cos	USA, Japan, China, Phillippines, Vietnam, Korea